

GENERAL SERVICES ADMINISTRATION Federal Supply Service Authorized Federal Supply Schedule Price List

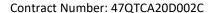
On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov.

Multiple Award Schedule (MAS)

Contractor:	Disk Enterprise Solutions, Inc.		
Contract Number:	47QTCA20D002C		
Federal Supply Group:	Information Technology		
FSC/PSC Codes:	D399, 0000		
Contract Period:	November 21, 2019 to November 20, 2024		
Address:	Contractor: 46970 Bradley Blvd., #C201 Lexington Park, MD 20653	Contract Administrator: PO Box 381 Lexington Park, MD 20653	
Phone:	240-237-8383		
FAX:	240-237-8449		
Contract Administrator:	John K. Jones III		
Email:	JohnJones@iLikeDESI.com		
Website:	www.iLikeDESI.com		
Business Size:	Small Business		

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Prices shown herein are net (discount deducted)





CUSTOMER INFORMATION

1a. Table of awarded Special Item Number(s) with appropriate cross-reference to item descriptions and awarded prices:

Special Item Number (SIN)	SIN Description	Item Descriptions	Awarded Prices
54151S/RC/STLOC	Information Technology Professional Services	4 - 8	9
OLM/RC/STLOC	Order-Level Materials (OLM)	Defined at Order Level	Defined at Order Level

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply: Not Applicable

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item: See pages 4-8

2. Maximum Order:

Special Item Number (SIN)	Maximum Order		
54151S/RC/STLOC	\$500,000		
OLM/RC/STLOC	\$250,000		

3. Minimum Order: \$100

4. Geographic Coverage (delivery area): Continental United States

5. Point(s) of Production: US

6. Discount from List Prices: Prices reflect our 'net prices' including all discounts.

7. Quantity Discounts: None

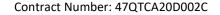
8. Prompt Payment Terms: Net 30 Days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. Government purchase cards <u>are accepted</u> at or below the micro-purchase threshold.

9b. Government purchase cards <u>are accepted</u> above the micro-purchase threshold.

10. Foreign Items: None

11a. Time of Delivery: As negotiated with ordering agency





- 11b. Expedited Delivery: Items available for expedited delivery are noted in this price list and contact contractor
- 11c. Overnight and 2-day Delivery: Contact Contractor
- **11d. Urgent Requirements:** Please notes the urgent requirements clause of this contract and contact contractor.
- **12. F.O.B. Point(s):** Destination
- **13a. Ordering Address(es):** Disk Enterprise Solutions, Inc.

PO Box 381

Lexington Park, MD 20653

- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
- **14. Payment address(es):** Disk Enterprise Solutions, Inc.

ATTN: Accounting

PO Box 381

Lexington Park, MD 20653

- 15. Warranty Provision: N/A
- 16. Export Packing Charges: N/A
- **17. Terms and Conditions of Government Purchase Card Acceptance:** Government purchase cards <u>are accepted</u> above the micro-purchase threshold.
- 18. Terms and Conditions of Rental, Maintenance, and Repair: N/A
- 19. Terms and conditions of Installation: N/A
- 20. Terms and Conditions of Repair Parts indicating date of parts price list and any discounts from list prices: N/A
- 20a. Terms and Conditions for any Other Services: N/A
- 21. List of Service and Distribution Points: N/A
- 22. List of Participating Dealers: N/A
- 23. Preventive Maintenance: N/A
- 24a. Special Attributes such as environmental attributes (e.g. recycled content, energy efficiency, and/or reduced pollutants): N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/. If applicable, Section 508 compliance information for Electronic and Information Technology (EIT) supplies and services can be found at www.ilikeDESI.com.
- 25. Data Universal Number System (DUNS) Number: 146124289
- **26. Registration in System for Award Management (SAM) Database:** Disk Enterprise Solutions, Inc. <u>is</u> registered in the System for Award Management (SAM)



LABOR CATEGORY DESCRIPTIONS FOR SIN 54151S, INFORMATION TECHNOLOGY PROFESSIONAL SERVICES

Substitution Methodology

It is DESI's standard practice to substitute education and experience as follows:

- Degree may be substituted as follows:
 - Associates Degree = 2 Years' Experience
 - Bachelor's Degree = 4 Years' Experience
 - Master's Degree = 6 Years' Experience
 - o Phd = 8 Years' Experience
- Experience may be substituted as follows:
 - 2 Years' Experience = Associates Degree
 - 4 Years' Experience = Bachelor's Degree
 - 6 Years' Experience = Master's Degree
 - o 8 Years' Experience = Phd

Labor Category:	Computer Programmer II
Minimum Years of Experience:	2
Minimum Education/Degree:	Bachelor's
Functional Description	

Create, modify, and test the code and scripts that allow computer applications to run. Work from specifications drawn up by systems analysts or other individuals. Create and maintain technical documentation associated with applications. Troubleshoot and perform corrective actions on software and applications. Develop and write computer programs to store, locate, retrieve, and/or process documents, data, and information.

Labor Category:	Computer Programmer III
Minimum Years of Experience:	4
Minimum Education/Degree:	Bachelor's
Functional Description	

Create, modify, and test more advanced code and scripts that allow computer applications to run. Work from specifications drawn up by systems analysts or other individuals. Create and maintain technical documentation associated with applications. Troubleshoot and perform corrective actions on software and applications. Develop and write computer programs to store, locate, retrieve, and/or process documents, data, and information. May mentor more junior programmers.

Labor Category:	Computer Scientist
Minimum Years of Experience:	3
Minimum Education/Degree:	Bachelor's
	Functional Description

Analyzes, documents, designs and develops information technology (IT) hardware and software systems including writing, modifying and adapting computer programs in high-level programming languages, and performs research on applications for hardware, software and operating systems.

Labor Category:	Computer Specialist	
Minimum Years of Experience:	6	
Minimum Education/Degree:	Bachelor's	
Functional Description		
Apply knowledge of computer science principles, information management principles, automated data		

Apply knowledge of computer science principles, information management principles, automated data processing (ADP) functions, hardware and software systems structures and operation, and computer



programming languages and techniques to solve automation problems related to systems, software, and/or networks. Applies scientific, engineering or business objects by writing, modifying, or adapting computer programs in low-level or modern programming languages. Uses standard or conventional approaches, methods, and techniques to define, plan, organize, design, develop, modify, test and integrate database, data processing systems, or computer hardware systems. Assists in formulating architectural design, functional specifications, interfaces and documentation of hardware or software systems.

Labor Category:

Documentation Specialist

Minimum Years of Experience: Minimum Education/Degree:

Bachelor's

Functional Description

Applies knowledge of word processing to develop/refine page layouts and graphics layouts, and to ensure proper selection and use of English language and grammar in development,

drafting, editing, and revision of user manuals, operating guides, reports, manuals, and presentation materials for software applications. Gathers, analyzes, and composes technical information. Conducts research and ensures the use of proper technical terminology. Translates technical information into clear, readable documents to be used by technical and non-technical personnel.

Labor Category: Minimum Years of Experience:

Help Desk Specialist, Jr

Minimum Education/Degree: Bachelor's

Functional Description

Investigates and resolves software, application, or hardware problems of computer users.

Answers, evaluates, and prioritizes incoming telephone, voice mail, e-mail, and in-person requests for assistance from users experiencing problems with hardware, software, networking, and other computer-related technologies. Interviews user to collect information about problem and leads user through diagnostic procedures to determine source of error. Handles problem recognition, research, isolation, resolution and follow-up for routine user problems, escalating more complex problems to supervisor or technical staff. Logs and tracks calls using problem/trouble management database, and maintains history records and related problem documentation.

Labor Category: Help Desk Specialist

Minimum Years of Experience:

2

Minimum Education/Degree: Bachelor's

Functional Description

Investigates and resolves more advanced software, application, or hardware problems of computer users. Answers, evaluates, and prioritizes incoming telephone, voice mail, e-mail, and in-person requests for assistance from users experiencing problems with hardware, software, networking, and other computer-related technologies. Interviews user to collect information about problem and leads user through diagnostic procedures to determine source of error. Handles problem recognition, research, isolation, resolution and follow-up for routine and complex user problems making decisions when to escalate problems to technical staff. Logs and tracks calls using problem/trouble management database, and maintains history records and related problem documentation. May guide, mentor, or train more junior help desk specialists

Labor Category:

Information Management & Technology Analyst, Jr

Minimum Years of Experience:

2

Minimum Education/Degree: Bachelor's

Functional Description

Conducts technical research, analysis, and development as assigned, usually of a single technical discipline or a routine problem. Applies established procedures where the nature of the system, feasibility, computer equipment and programming language have already been decided. May assist in preparing the detailed specifications required by computer programmers from information developed by the higher level analyst, may



research routine user problems and solve them by modifying the existing system when the solutions follow clear precedents. Recommends and supports process improvement initiatives. Performs tasks under supervision.

Labor Category: Minimum Years of Experience: Information Management & Technology Analyst, Sr

Minimum Education/Degree: Bachelor's

Functional Description

Leads the execution of complex technical tasks. Integrates, plans, coordinates, and facilitates information system related activities such as upgrade of hardware and software, program and system design development of computer systems or networks, and implementation of internet and intranet sites. Assists in the upkeep, maintenance, and security of computer systems. Analyzes the computer and information needs of the organization from an operational and strategic perspective and determines immediate and long-range personnel, data, and equipment requirements. Ensures the availability, continuity, and security of data and information technology. Recommends and supports process improvement initiatives.

Minimum Years of Experience:

Labor Category: Project Manager

Minimum Education/Degree: Bachelor's

Functional Description

Apply project management principles to investigate, analyze, plan, design, develop, implement, test, or evaluate information technology systems, applications, or networks. Reviews and prepares project and technical analyses, reports, change proposals, and other technical documentation. Applies project experience to perform functions such as system integration, configuration management, quality assurance testing, or acquisition and resource management. Analyzes designs, develops, implements, tests, or evaluates automated data processing software related to engineering or functional requirements of systems, networks, associated support systems, or management information systems. Ensures project procedures and controls are followed, manage manning and staffing project efforts, and lead problem resolution efforts. Interfaces with customers and other stakeholders regarding the technical aspects and status of the program(s)/project(s).

Labor Category: Minimum Years of Experience:

Project Support Specialist

Bachelor's

Functional Description

Provides project management analysis and support to Information Technology projects. Assists with the development, execution, and/or tracking of project policies, practices, procedures, and controls. Supports project team activities, creates, updates, and tracks schedules, facilitates status meetings, and produces reports used by the team and management.

Labor Category: Minimum Years of Experience: Minimum Education/Degree: Bachelor's

Minimum Education/Degree:

Project Support Specialist, Jr

Functional Description

Performs basic activities in support of project functions such as budgeting, auditing, tracking and forecasting expenditures. Collects and reviews project financial data from various databases and other sources. Creates, maintains, and updates program databases and spreadsheets, and generates various reports. Performs basic financial analysis and reporting of assigned project areas. Prepares reports and presentation material. Ensures compliance with project policies and procedures as well as customer and other government policies and regulations. May act as project coordinator following up on action items, pending details, and coordinating project meetings.



Labor Category:

Project Support Specialist, Sr.

Minimum Years of Experience: Minimum Education/Degree:

Bachelor's

Functional Description

Provides advanced project management analysis and support to Information Technology projects. Leads the development, execution, and/or tracking of project policies, practices, procedures, and controls. Supports project team activities, creates, updates, and tracks schedules, facilitates status meetings, and produces reports used by the team and management

Interfaces with client organizations to coordinate all project processes for information technology projects from requirements through product deployment. Supports project team activities, creates and tracks schedules, leads status meetings, and produces detailed reports used by the team and management.

Labor Category:

System Administrator, Sr

Minimum Years of Experience:

Minimum Education/Degree: Bachelor's

Functional Description

Manages the functionality and efficiency of computers running on one or more operating systems. Maintains the integrity and security of servers and systems. Sets up administrator and service accounts. Maintains system documentation. Interacts with users and evaluates vendor products. Makes recommendations to purchase hardware and software, coordinates installation, and provides backup recovery. Develops and monitors policies and standards for allocation related to the use of computing resources. Develops and implements testing strategies and document results. Provides guidance and leadership to less-experienced staff members. Maintains current knowledge of relevant technologies as assigned.

Labor Category: System Tester

Minimum Years of Experience:

2

Minimum Education/Degree: Bachelor's

Functional Description

Develop and execute software tests to identify software problems and their causes. Test system modifications to prepare for implementation. Document software and application defects using a bug tracking system and report defects to software developers. Create and maintain databases of known defects. May participate in software design reviews to provide input on functional requirements, operational characteristics, product designs, and schedules.

Labor Category:

Systems Analyst

Minimum Years of Experience:

Minimum Education/Degree: Bachelor's

Functional Description

Collect information to analyze and evaluate systems. Performs logical and physical system design and reviews and prepares system documents and specifications. Conducts technical research on system upgrades to determine feasibility, cost, time required, and compatibility with system. Prepares reports, studies and documentation. Delivers presentations and participates in planning meetings.

Labor Category: Systems Engineer

Minimum Years of Experience:

Minimum Education/Degree:

Bachelor's

Functional Description

Programmatic or technical leadership role on an Information Technology project, formulating, designing and/or testing practical solutions to engineering problems and guiding the engineering/development of modern complex systems. Employs systems engineering methods and tools in the development of advanced complex systems.



Labor Category:

Minimum Years of Experience:

Minimum Education/Degree:

Technology Analyst

Bachelor's

Functional Description

Develops and supports management information systems across all phases of development lifecycle, to include analysis and design, coding, testing, documentation, and configuration management. Interface with the appropriate project stakeholders to ensure system capabilities are compatible with customer regulations, rules, and policies regarding security. Implement reporting solutions, dashboards and metrics supporting oversight and management. Develop and maintain secure system interfaces. Execute configuration management policies and procedures and maintain system technical baseline.

Labor Category:

Technology Analyst, Sr

Minimum Years of Experience:
Minimum Education/Degree:

5

Bachelor's

Functional Description

Designs, develops, and supports management information systems across all phases of development lifecycle, to include analysis and design, coding, testing, documentation, and configuration management. Interface with the appropriate project stakeholders to ensure system capabilities are compatible with customer regulations, rules, and policies regarding security. Implement reporting solutions, dashboards and metrics supporting oversight and management. Design, develop, and maintain secure system interfaces. Define and execute configuration management policies and procedures and maintain system technical baseline.

Labor Category:

Technology Specialist

Minimum Years of Experience:
Minimum Education/Degree:

3

Bachelor's

Functional Description

Develops, maintains, and supports management information systems. May assist with monitoring system usage and identifying potential issues. Conducts periodic reviews and supports training initiatives including developing and maintaining training materials. Conducts demonstrations of management information systems to stakeholders. Maintains a secure training environment, separate from the production system, to facilitate training sessions.

Labor Category:

Technology Specialist, Lead

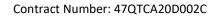
Minimum Years of Experience:

6

Minimum Education/Degree: Bachelor's

Functional Description

Lead efforts to maintain and enhance software systems to support new requirements. Lead and implement processes and activities to manage, track and implement system change requests. Lead database design, development and data conversion and migration efforts.





Awarded Pricing FOR SIN 54151S, INFORMATION TECHNOLOGY PROFESSIONAL SERVICES

	HOURLY PRICE (including IFF)				
LABOR CATEGORY	11/21/19	11/21/20 -	11/21/21 -	11/21/22	11/21/23 -
	11/20/20	11/20/21	11/20/22	11/20/23	11/20/24
Computer Programmer II	\$44.41	\$45.61	\$46.84	\$48.11	\$49.40
Computer Programmer III	\$73.90	\$75.90	\$77.94	\$80.05	\$82.21
Computer Scientist	\$69.06	\$70.92	\$72.84	\$74.81	\$76.83
Computer Specialist	\$107.23	\$110.13	\$113.10	\$116.15	\$119.29
Documentation Specialist	\$30.94	\$31.78	\$32.63	\$33.51	\$34.42
Help Desk Specialist, Entry Level	\$27.25	\$27.99	\$28.74	\$29.52	\$30.31
Help Desk Specialist, Journeyman	\$35.15	\$36.10	\$37.07	\$38.07	\$39.10
Information Management & Technology Analyst, Jr	\$34.49	\$35.42	\$36.38	\$37.36	\$38.37
Information Management & Technology Analyst, Sr	\$87.23	\$89.59	\$92.00	\$94.49	\$97.04
Project Manager	\$106.73	\$109.61	\$112.57	\$115.61	\$118.73
Project Support Specialist	\$51.57	\$52.96	\$54.39	\$55.86	\$57.37
Project Support Specialist, Jr	\$46.40	\$47.65	\$48.94	\$50.26	\$51.62
Project Support Specialist, Sr	\$53.29	\$54.73	\$56.21	\$57.72	\$59.28
System Administrator, Sr	\$117.72	\$120.90	\$124.16	\$127.52	\$130.96
System Tester	\$46.67	\$47.93	\$49.22	\$50.55	\$51.92
Systems Analyst	\$75.23	\$77.26	\$79.35	\$81.49	\$83.69
Systems Engineer	\$131.69	\$135.25	\$138.90	\$142.65	\$146.50
Technology Analyst	\$77.00	\$79.08	\$81.21	\$83.41	\$85.66
Technology Analyst, Sr	\$86.71	\$89.05	\$91.46	\$93.92	\$96.46
Technology Specialist	\$51.35	\$52.74	\$54.16	\$55.62	\$57.12
Technology Specialist, Lead	\$112.63	\$115.67	\$118.79	\$122.00	\$125.30